## Message Text

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INFO OCT-01 ARA-10 ISO-00 EB-07 USIA-15 /033 R

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EB/OCA/BR:POCONNOR
EB/OCA/BR:JSIMMIONS INFO
ARA/ECP D.C.LACEY
ARA/LA/APU RCF
R.C. FELDER
USIA/J.H.CORR

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FM SECSTATE WASHDC

TO AMEMBASSY BUENOS AIRES

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E.O. 11652: NA TAGS: BEXP, AR

SUBJ: SECOND QUARTERLY REVIEW OF FY 75 CCP

REF: BA 0403, JAN 20, 1975; STATE 25403, NOV 15, 1974, BA A-403

DEC 30, 1974

1. WASHINGTON ACTION GROUP (WAG) (FORMERLY TERMED WASHINGTON ACTION STAFF OR WAS) ON FEB 5 REVIEWED EMBASSY'S SECOND QUARTER REPORT ON FY 75 CCP. WAG AGAIN AGREED EMBASSY DOING VERY WELL UNDER DIFFICULT CIRCUMSTANCES. WAG HOPES EMBASSY CAN ESTABLISH PATTERN OF SUCCESSFUL TRADE PROMOTION WITHOUT BENEFIT OF TRADE CENTER INSTALLATION WHICH WILL BE WORTH OF EMULATION ELSEWHERE.

2. WAG AGREEABLE TO ADJUSTMENTS IN CCP CAMPAIGNS AS INDICATED PARAS 1 THRU 5 BA 0403 BA 0403 BUT ASKS TO BE KEPT INFORMED RE PLANNED ACTIONS AND RE RESULTS AS THESE BECOME KNOWN. UNCLASSIFIED

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- 3. RE U.S. GOVT FINANCING SUPPORT FOR EXPORTS, LATE 1974
  LEGISLATION CONTINUED ACTIVITIES OF EXPORT-IMPORT BANK,
  WHICH HAS BEEN CONSIDERING AND CONTINUES TO CONSIDER NEW
  PROPOSALS FOR LOANS AND CREDIT INSURANCE IN SUPPORT OF
  EXPORTS TO ARGENTINA. SEPTEL WILL TREAT THIS SUBJECT
  MORE FULLLY
- 4. RE ELECTRIC POWER GENERATION AND TRANSMISSION CAMPAIGN, WAG WOULD APPRECIATE BEING ADVISED (A) SPECIFICS (NAMES, POSITIONS AND ORGANIZATIONS) OF DECISION MAKERS CONTACTED AND TO BE CONTACED, AND (B) DETAILS OF PLANS FOR FOREIGN BUYERS GROUP.
- 5. RE STEEL FOUNDRIES AND ROLLING MILLS CAMPAING AND FOOD PROCESSING AND PACKAGING CAMPAIGN, WAG LOOKS FORWARD RECEIPT MARKET SURVEYS AND SPECIFICS OF FURTHER ACTION PLANS AS FORMULATED.
- 6. RE CHEMICAL AND PETROCHEMICAL INDUSTRIES CAMPAIGN. SEPTEL SUPPLIES INFORMATION ON PARTICIPANTS APRIL 1975 TRADE MISSION. PRESENTLY ADVANCE OFFICER SCHEDULED ARRIVE BA MARCH 24.
- 7. RE TEXTILE EQUIPMENT CAMPAIGN, WAG AWAITS RECEIPT RESULTS ARGENTINE VISIT OF TEXPO PARTICIPANTS.
- $8.~{\rm WAG}$  CONTINUES NEED DATA ON DECISION MAKER CONTACTS PER PARA  $5~{\rm STATE}~252403.$
- 9.WAG TRUSTS MINIMAL FURTHER MAN HOURS REQUIRED ON MATTERS RE FORMER QUINTANA 441 TRADE CENTER. IF EMBASSY ANTI-CIPATES MORE THAN MINIMAL FURTHER TIME REQUIRED, PLEASE REPORT FORECAST ADDITIONAL MAN HOURS NEEDED.
- $10.\ \mathrm{WAG}$  CONSIDERED BA A-403 DEC 30 REEASING CERP REQUIREMENTS. SEPTEL RESPONDS REFAIR.
- 11. PRESENT WAG COMPOSITION AS FOLLOWS:
  A. COMMERCE
  B. B.J. CAHILL, RMD, LATIN AMERICA DIVISION(LAD), OIM
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F. MOLNAR, CMM, LAD & G.M. POLLARD, COUNTRY SPECIALIST, LAD
B. STATE
D.C. LACEY, JR., ARA/ECP
R.C. FELDER, ARA/LA/APU
C. USIA
J.H. CORR
INGERSOLL

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Disposition History: n/a Disposition Reason: Disposition Remarks:

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To: BUENOS AIRES

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